

Image Coming
Soon



Jaime A. Smith
Vice President of Sales

Jaime A. Smith

As Vice President of Sales, Jaime A. Smith oversees sales, business development and account management across SunEdison initiatives in commercial, utility and public sectors in North America.

Prior to joining SunEdison, Smith was the General Manager of Operations for NVR, Inc. (NYSE: NVR), a top five national homebuilder where he was responsible for developing and leading a sales and marketing organization covering more than 40 communities in Maryland, Virginia, Delaware and Pennsylvania. Prior to his role at NVR, Smith built his expertise in managing emerging technology companies, leading a turnaround effort as CEO for iSKY, Inc. involving 700 employees across the U.S., Canada and Southeast Asia. His public company experience includes his role as General Manager of FreeMarkets (FMKT / ARBA) where he helped build and lead the company from a successful IPO through an eight-fold increase in revenue in three years. He began his career with Alcoa, Inc. (AA) in a series of roles of increasing responsibility in engineering, sales and business development.

Smith earned an MBA from Harvard Business School and a Bachelor of Science Industrial Engineering from Virginia Tech, where he chairs the Industrial Engineering Alumni Advisory Board and is a member of the Engineering Committee of 100 and the Academy of Distinguished Alumni.